

# General Questions and Answers

Question 1.

Would we be able to submit 1 bid for the managed service part of the request for both the existing and new equipment?

**Answer:** Are you suggesting submitting one bid for the firewall and the wireless proposals? You can submit it separately or together or both. We will evaluate the firewall and wireless proposals separately so that makes more sense. Let me know if you have any additional questions.

## Wireless & Switch Questions

Question 1.

For the switches we are proposing the Meraki MS225 48-port. However, they come in "FP" (740W POE) and "LP" (370W POE). Please indicate which would be preferred

**Answer:** We would prefer the 740W POE option

Question 2.

Additionally, can you please advise on the outdoor AP's:

1. Would you need high density/capacity capabilities?
2. Do you need patch (180 degree) or omni directional (360 degree) antenna?

**Answer:** We would not need high density capabilities. We are requesting omni-directional antennas.

Question 3.

Within your pricing requirements you list the following 2 items:

Unit of measure(each, feet): What are you referring to here?

**Answer:** This would refer to any cabling or other parts necessary in the proposal

Question 4.

Bandwidth level, if applicable: what are you referring to here?

**Answer: I would like the bandwidth capacity listed on any access point or switch proposed.**

Question 5.

Also on the outdoor AP's how are these to be mounted? On the side of a building that will require drilling? On a roof where a pole will be needed?

**Answer: Outdoor AP's will be wall mounted. Installation would require drilling. There are no roof mounts.**

Question 6.

Under Item 3. Protection in General. You mention replacing sod and leveling and also item 7. Proposed services, you mention installation of cabling components. These both are tied into running underground outdoor cabling. There is none of that in this RFP. Can you please elaborate on these items and why they were included?

**Answer: This is an error and should be ignored. There is no underground outdoor cabling with this project.**

Question 7.

As far as the specs you have listed for the access points. You don't mention anything about what wireless technology you want to go with. There is Wifi 6 and the newer Wifi 6e. Have you settled on which one you want to go with?

**Answer: The document says access points must support IEEE 802.11ax or newer. We will review pricing and features for Wifi 6 and 6e.**

Question 8.

Do you plan on taking advantage of your current Aruba controllers and licenses to manage the new access points? Or are you moving to a complete cloud solution?

**Answer: We are open to a controller based solution, but would lean towards virtual or cloud based controllers that do not rely on hardware.**

#### Question 9.

With all of these newer access points that are much heavier, there is a specific bracket that needs to be used for each AP. Do you know how many wall mount, solid surface 9/16" or 15/16" ceiling grids and recessed ceiling grids you have of each for the indoor access points?

**Answer: We believe all Internal access points will be mounted to 15/16" grids. We will try to get additional clarification by 3/8/24.**

#### Question 10

Does the district have their own lift(s) if needed to install gymnasium or high placement access points?

**Answer: Yes**

#### Question 11

Application for payment. The wording sounds like you want to use the SPI method for payment. SO the question is are you only wanting to pay via SPI method or is BEAR also an option?

**Answer: The district is requesting the SPI payment method.**

## Firewall Questions and Answers

#### Question 1.

Was looking for the current Firewall information and current support that you had.

**Answer: Currently we have two Fortinet 501e firewalls. We have purchased the Currently we have the two software licenses for the firewall with support paid on a as needed basis.**